## National Electric Vehicle Infrastructure (NEVI)

Give your EV charging a head start!

The US EV market is growing quickly. One in ten new cars is either plug-in hybrid or electric, according to the International Energy Agency, and that share is expected to reach 55% by the end of the decade. It's an exciting new revenue opportunity for fuel retailers, and there's generous federal funding available to support forward-thinking businesses.





A publication of Konect and Gilbarco Veeder-Root

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Up to

80%

If delving into federal regulation compliance and drafting extensive 200+ page proposals isn't your passion, why not let our team of experts handle it for you! From site selection and project management to in-life maintenance, Konect will support you with a competitive application and robust charging ecosystem built on Gilbarco Veeder-Root's 159-year experience in the fuel retail sector.

## Why is NEVI a great fit for C-stores?

NEVI is a \$5bn Federal initiative aimed at creating a convenient, consistent network of EV fast-charging hubs across the United States. Fuel retailers, who have the foundations of a competitive proposal which can also benefit their business:

- Real Estate: Funding is targeting EV charging hubs at 50-mile intervals and within a mile of the Interstate Highway System – C-stores are perfectly located to host them.
- Return on Investment: Operators can claim a Federal contribution of up to 80% towards equipment, installation and data-sharing, enabling faster profitability.
- Amenities: Projects must provide at least four 150kW DC fast chargers. Longer dwell times complement on-site retail, while providing rest facilities drivers want.



## Don't miss out...

Although NEVI is a five-year, federal initiative, funding is allocated in rounds at a state level and the application deadlines are short. Some sites will only qualify for one round of funding, so it's important to be ready when it comes to your area.



conversion rate for EV drivers buying other products, compared to 30% for gas vehicles.



share of NEVI funding so far allocated to C-stores.

## We're here to help

Gilbarco Veeder-Root has launched Konect, providing a robust, reliable EV charging ecosystem for fuel retailers from a single, trusted supplier. We'll help you build a competitive NEVI proposal including:

- A team of expert consultants dedicated to your application, identifying the most suitable sites for funding, applying on your behalf and liaising with state DOTs.
- **End-to-end support**, ensuring deadlines are met during installation, and with a network of 2,800 certified technicians to maximise uptime and revenue.
- Konect's turnkey EV charging ecosystem, includes robust hardware, software and services designed for easy integration with your C-store infrastructure.
- Flexible funding options from our trusted finance partners to help get your project off the ground while minimising up-front costs.
- The scale and experience of a global partner with 159 years' experience in the fuel retail environment and 40,000 EV charging ports managed.





To discover more and to get in touch, please visit www.gilbarco.com/us/products/konect